

Date 10/10/06 Reporter TR

**DIRECT TESTIMONY
OF
ELLIS MAY, III**

**CONSUMER SERVICES DIVISION
ILLINOIS COMMERCE COMMISSION**

**FIRST TELECOMMUNICATIONS SERVICES, INC.
Docket No. 01-0279**

1. Q. **What is Petitioner seeking in this docket?**

2. A. Resale services.

3. Q. **Will applicant comply with all requirements of the Act?**

4. A. First-Tel will comply with all requirements of the Act. We have recruited expert
5. assistance with knowledge of all that is required by the ICC.

6. Q. **Does applicant understand the requirements of the Act?**

7. A. We do understand the requirements of the Act and our updated testimony and
8. amended Tariff is indicative of such.

9. Q. **Would you expect Staff to require a proposed tariff while reviewing the
10. application?**

11. A. Although not unusual, staff can request a tariff as they have done. But it is
12. First-Tel's understanding that a tariff is not needed to recommend certification
13. and can be submitted with initial application or submitted some time there after.

14. Q. **What is applicants' customer service obligation?**

15. A. As it relates to billing adjustments criteria part 735, this section does not set forth
16. a time limit as to billing adjustments, however per Illinois Revised Statute, a
17. consumer has two (2) years after date of knowledge of the discrepancy to address

18. Q. **What is applicants' customer contract for service?**

19. A. This section had been amended after our revised tariff was submitted. For
20. example, in line 272, the amount of time for a grace period is 21 days after the
21. billing statement is issued (Section 2,6.2 Payment) In line 277, that amount

22. was amended in tariff under restoral of service, again in revised tariff of
23. August 7, 2001. The amount should read \$17.25 for partial and
24. \$35.00 for a completed disconnection.

25. Q. **What are the payment agreement requirements in Part 735.80(e).**

26. A. In the tariff Section 2.8, there is a provision for deferred payment entitled
27. "Specialized Service or Arrangement".

28. Q. **How does applicant insure its understanding of the Administrative**
29. **code provisions?**

30. A. First-Tel has secured the technical expertise to assist and enhance our
31. understanding and ability to comply with installation obligations
32. in 83 Ill. Administrative Code 730.

33. Q. **What steps did Applicant take to understand its obligations in**
34. **operating a telecommunications carrier?**

35. A. First-Tel has retained a telecom attorney (Steven T. Blum) over 60 days ago
36. (June 1, 2001). We have also enlisted additional consultants (see attached
37. resumes) to ensure that we are in compliance with all the rules and
38. regulations provided for in the Act.

**DIRECT TESTIMONY
OF
KENNETH THOMPSON**

**CONSUMER SERVICES DIVISION
ILLINOIS COMMERCE COMMISSION**

FIRST TELECOMMUNICATIONS SERVICES, INC.

Docket No. 01-0279

1. Q. **What is the purpose of your testimony?**

2. A. ~~I would request that the Commission review the facts of this application and~~
3. ~~not focus on assumptions and misinterpretations.~~ I am confident that upon
4. review of the facts of First-Tel CLEC application that the commission will
5. clearly agree that First-Tel has the sufficient managerial qualifications to
6. manage a competitive local exchange carrier.

7. Q. **What is the Petitioner seeking in the docket?**

8. A. License for resale services.

9. Q. **Does the applicant still seek authority to do business under all previous**
10. **listed sections?**

11. A. Only resale services.

12. Q. **Under requirements does applicant meet to receive Certification under**
13. **Sec. 13-404 of the Public Utilities Act?**

14. A. First-Tel's **Technical** experience includes: Antoine Taylor and Thomas Harris.
15. Mr. Taylor is active with Statewide Communications, Inc. **Financial:** balance
16. sheets were provided and additional financial are available from our accountant
17. Guess Vidal. **Managerial experience** includes: Ellis May, III, law school
18. graduate, Versi Walker license stock broker, Kenneth Thompson prior
19. CEO of McAllister & Associates, Inc., a licensed and bonded collection agency.

20. Q. **What can applicant provide to Staff to show that they possess**
21. **sufficient technical, financial and managerial resources and abilities?**

22. A. Resumes, including our qualifications, were provided that indicates numerous
23. surety bonds and licenses that were obtained by other states in addition to the
24. State of Illinois Department of Professional Regulations.

25. Q. **Do you believe the certification review process constitutes a barrier to entry?**

26. A. No.

27. Q. **What does applicant do to maintain its current expertise?**

28. A. First-Tel has continued to add more qualified staff to its team as needed.
29. This is a clear indicate of our financial resources and commitment to this
30. business venture.

31. Q. **What would staff review for technical requirement knowledge?**

32. A. Please see attached resumes of Ellis May, Kenneth Thompson, and new
33. additional staff which First-Tel has retained which are current manager and
34. owner of a CLEC.

35. Q. **What evidence has applicant presented to demonstrate its technical
36. resources and ability to provide service?**

37. A. First-Tel has contracted with employment search firms (head hunters) and
38. local commerce chambers to solicit additional professional services with
39. Telecom experience as a result see the attached resumes as Exhibit B.

40. Q. **What evidence did applicant provide to Staff on the required
41. financial resources?**

42. A. First-Tel's financials are available via audited financial statements from our
43. accountant, Gus Vidal at (630) 969-3324.

44. Q. **What evidence did applicant provide to Staff on the required**
45. **managerial resources and abilities?**

46. A. Resumes have been provided.

47. Q. **What conclusions can you draw regarding Applicants managerial**
48. **resources?**

49. A. Kenneth Thompson has represented Ameritech/SBC in the five state regions.
50. The services provided included the connection of new service to the end
51. user, managing accounting discrepancies, fraudulent accounts, bankruptcies,
52. deceased, incarcerated customers, warm disconnects, cold disconnects,
53. service address verification. I am currently maintaining adequate surety
54. bonds and licenses in all five (5) states to provide these services in addition
55. to debt collections and full compliance with the Fair Credit Reporting Act,
56. Fair Debt Reporting Act, Fair Debt Collection Practices Act. Also, in 2001
57. I serviced over five hundred thousand (500,000) Telecom customers and
58. managed \$13,280,000.00 in receivables for those accounts. Additionally
59. First-Tel has retained the services of individuals with numerous
60. years of Telecom experience.

61. Q. **What reason would Staff have to question the abilities of applicant?**

62. A. Applicant has submitted inconsistent statements and documentation to staff.
63. Applicant has now set up a staff knowledgeable with the rules of the ICC and
64. able to fully comply with all requirements for resale.

65. Q. **Do you see any changes that will be made to the tariff?**

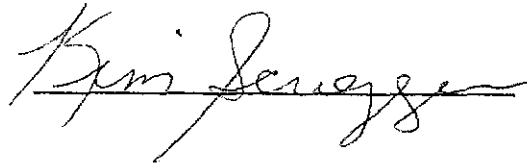
66. A. First-Tel intends to eventually apply for and maintain a switch and will have
67. a facilities based operation.

CERTIFICATE OF SERVICE

I, Kim Scroggins, a non-attorney, certify that copies of the above Notice, together with copies of the document referred to therein, have been served upon:

Mary J. Stephenson
160 N. LaSalle Street
Suite C-800
Chicago, Illinois 60601

hand-delivered, this 26th day of September, 2001.

A handwritten signature in cursive script, reading "Kim Scroggins", written over a horizontal line.

RESUME

THOMAS HARRIS
1422 E. 71ST STREET
CHICAGO, IL 60649

PROFESSIONAL EXPERIENCE

Statewide Communications, Inc.
President/CEO

8-95 TO PRESENT

Owner and operator of an Illinois CLEC with a certificate granting interexchange service authority to operate as a reseller of telecommunication services. Responsibilities include: overseeing the company in all areas as related to customer service, resolution of complaints, interfacing with the incumbent on serious issues and monitoring the complaint process to its conclusion. Involved with the marketing/public relations process to present to our customer base a positive image. Designed accounting system using Microsoft Office 98 with networking and remote access. Involved with training of staff relative to technical requirements and maintenance that are necessary for a smooth operation of the company. Oversee the day-to-day monitoring of FCC regulations and tariff requirements to be positively compliance. Maintaining compliance with governmental agencies and Ameritech documentation requirements.

2-89 to 8-95

Involved in contract laying of wire and cable for telecommunication industry. Also marketed the installation and maintenance of pay telephones, including the negotiation of contracts and spaces requirements for telephones.

STATEWIDE MORTGAGE CORPORATION
President/CEO
1305 S. Michigan
Chicago, IL 60605

Page 2

3-85 to 2-89

General mortgage brokerage house for first and second mortgages, refinancing home equity and commercial loans.

Kayla Communications, Inc.

09/25/01

7242 S. HONORE AVE
Chicago, IL 60636
773-737-6408
Kayla@pcc.net

ILLINOIS COMMERCE COMMISSION
527 EAST CAPITOL AVENUE
SPRING FIELD, ILLINOIS 62701

I RODERICK BRIM WILL DESLOVE KAYLA COMMUNICATION CLEC
CERTIFICATION UPON ICC CERTIFACTION TO FIRST TELECOMMUNICATION
SERVICES INC.

Sincerely,

Roderick Brim

September 12, 2001

To: Illinois Commerce Commission
From: Antoine Taylor
Subject: FIRST-TEL Communications

What are my Qualifications?

My experience in the TELECOM industry has ranged from Business Analysis, System Analysis; EDI Transaction set mapping and system testing of RBOC functionality across the country. I have had the opportunity to interface not only with Ameritech as an employee, but also integration with BellSouth, Bell Atlantic, PACBELL, South Western Bell and US West systems. This experience includes CLEC certification testing and design, and gap analysis and documentation of expected and actual results.

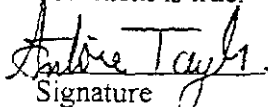
From 1998-2000 I worked within the Ameritech organization as a System Analyst with the following duties: 1) GAP Analysis, 2) System Design and documentation, 3) EDI Mapping, 4) System testing, and finally on call support technician.

From 2000-2001 I served as a lead test analyst for Mantiss Information Systems with the following responsibilities: 1) System test case design and data gathering, 2) Business analysis and documentation, 3) CLEC certification testing for various RBOC entities within US, 4) customer support and defect tracking management, and finally EDI mapping analysis.

What Will I be doing for FIRST-TEL?

I will function as a System analyst within the FIRST-TEL organization, overseeing testing and system design. In addition, I will serve as a consultant in EDI mapping for the set standards within the TELECOM industry. Also with direct input to the Illinois commerce commission TARIFF and TELECOM rules governing the operation of a CLEC within this region. Finally I will act as a liaison between FIRST-TEL and the OSS manager employed by RBOC (Ameritech) for any technical related problems as it relates to wholesale and residential customer TELECOM needs.

The attached document will certify that the information contained within the body of this document is true.


Signature

Date

9/12/01

Address

3850 W VanBuren chgo IL 60624

Phone

(773) 722-1942

RODERICK BRIM
7242 S. Honore
Chicago, IL 60636
773/737-6408

SUMMARY OF QUALIFICATIONS

Over 10 years in Customer Service/Sales; 5 years in telecommunications; possessing an outgoing personality and the ability to communicate well with all groups of individuals has enabled me to gain the respect and confidence of my peers as well as clients.

EXPERIENCE

Position: CEO/PRESIDENT
Kayla Communications Chicago 1999 - 2001

Tasks: Managed resale customers, overseeing accounts, compliance, certification, implementation with Illinois Commerce Commission, Ameritech.
Assisted in development of various software to enhance ordering systems.
Managed on a daily basis office staff, daily data processing activities for pay telephone systems.

Position: General Manager
Shath, Inc. Chicago 1995 - 2001

Started up profitable pay-telephone service provider, learning pay-station programming and service.
Detailed compliance with governmental agency and amended documentation requirements.
Designed accounting system using Microsoft Access and VBA that interfaced with phone systems accounting routine tasks.
Installed and repaired payphones, managed routine office application using Microsoft Office 97 with networking and remote access.
Extensively used Internet for business communication research.

Education and Certifications

Jackson State University, Jackson, Mississippi
Bachelor's Degree in Business 1987

Technical Skills:

Operating Systems: Windows 95 and higher
Windows NT